

**LBP RESOURCES AND DEVELOPMENT CORPORATION
MONITORING REPORT OF PERFORMANCE TARGETS – CY 2020**

Objective/Measure	Formula	Weight	Rating System	Baseline 2017	Baseline 2018	Baseline 2019	Target 2020 (GCG approved)	1 st Qtr	2 nd Qtr.	3 rd Qtr	4 th Qtr	
SO 1	Provide High Quality Service											
SM 1	Number of Projects completed on-time Construction Renovation	Actual number of projects completed on-time	7.5% 12.5%	(Actual/Target) x Weight	3 30	4 37	0 25	7 38		0 8		
SM2	Notice Of Award (NOA) for non-LBP projects	Actual number of NOA	10%	(Actual/Target) x Weight				3		1		
SM 3	Number of Manpower Service Agreement established	Actual number of manpower service Agreements	10%	(Actual/Target) x Weight	6	2	3	4		6		
SM 4	Percentage of Satisfied Customers	Total no. of respondents which gave at least Satisfactory rating/total no. of respondents	5%-	(Actual/Target) x Weight 0% = if less than 19.20%	100%	0	100% of the respondents gave LBRDC satisfactory rating. Survey conducted internal w/o 3 rd Party evaluation	90% respondents gave LBRDC at least satisfactory rating		None		
SO 2	Increase Profitability and Optimize Use of Resources											
SM 5	EBITDA	Absolute amount (in million pesos)	10%-	(Actual/Target) x Weight 0% = if less than P85.9 M	96.83	81.05	82.46	102.96		26.90		
SM 6	Construction Margin	Absolute rate	10%	(Actual/Target) x Weight 0% = if less than 19.20%	25.3%	15.13%	23%	23%		7%		

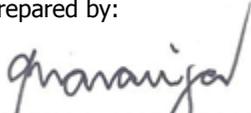
SM 7	Return on Equity	Net income/Total Stockholders' Equity	10%	(Actual/Target) x Weight 0% = if less than 11.8%	12.64%	9.51%	12%	11%		6%			
SO 3	Enhance Management and Information System												
SM 8	Number of Vital Processes Automated	Number of Vital Processes	5%	All or nothing					Full Roll-out of One (1) either Archiving or Invtry. System		1. Solutions design and project initiation phase – Inventory System 2. Scanning of documents on-going - Archiving		
SO 4	Build Strong Alliances with Suppliers												
SM9	Number of Strategic Tie-ups with Key Suppliers	Number of Strategic Tie-ups with Key Suppliers	5%	(Actual/Target) x Weight	4	5	5	6		6			
SO 5	Enhance Existing Processes at Par with Industry												
SM 10	Implement Quality Mgt. System	Actual accomplishment	5%	All or nothing	Cert of Readiness for ISO 9001:2015	Certification under ISO 9001:2015 Standards	Passed the Surveillance Audit 1	ISO 9001:2015 Recertification		None			
NA	Upgrade license category with Phil. Contractors Accreditation Board (PCAB)	Actual accomplishment	0	5% Achieve PCAB license "AA" 2.5%- Maintain PCAB License "A"	PCAB license "A"	PCAB license "A" Medium B	Not included in the target	No target		NA			
SM11	Strict Occupational Health & Safety Standards		5%					Zero Accident		Zero Accident			
SO 5	Enhance HR and Development Program												

SM 12	Percentage of Employees Meeting Required Competencies	Actual accomplishment	5%	All or nothing	Board-approved Competency Framework and Est. of Baseline	13% (5 out of 40 emps met the required competencies for their respective positions)	86%	Improve Competency Baseline of the Organization	-	10 employees		
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TOTAL RATING

100%

Prepared by:



SELENA L. MARASIGAN
GCG Focal Person

Noted by:



VIRGIL G. NERY
President & CEO

LBP RESOURCES & DEVELOPMENT CORPORATION
SUPPORTING SCHEDULE TO THE 2ND QUARTER MONITORING REPORT CY 2020

A. LIST OF RENOVATION PROJECTS COMPLETED

1. Ligao Branch
2. Cebu Mango Branch
3. POEA Telling Booth
4. Restoration of LBP Ortigas Branch Old Site
5. Tanay Branch
6. South Harbor Branch
7. Supreme Court Branch
8. Tubod Branch

B. NOTICE OF AWARD FOR NON-LANDBANK PROJECTS

1. LBP Insurance Brokerage, Inc.

C. MANPOWER SERVICES AGREEMENT

1. LBP Plaza and Satellite Offices Building Maintenance, Janitorial, Housekeeping and Sanitation Services
2. LBP Field Units Utility Workers and Messengerial Services
3. LBP Office Manpower Services
4. LBP Chauffeuring Services – HO and Lending Centers
5. Bureau of Treasury Janitorial Services
6. Overseas Filipino Bank Manpower Services

D. STRATEGIC TIE-UPS WITH SUPPLIERS

- | | |
|----------------|--------------|
| 1. G. S. Go | 4. Eurobrass |
| 2. Phil. Metal | 5. Otilie |
| 3. SUD Tiles | 6. Chemlux |